



# DINESH P. BHATIA

## PRODUCTION MANAGER

### CONTACT

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- PO Box 120089, Dubai, UAE

### SKILLS

- Expertise in Project Planning & Execution
- Competent in resource & logistical planning
- Permanent & semi-permanent fitouts in Cat A & B
- PROCIM & ZOHO driven
- Collaborative negotiation
- Extensive knowledge in event safety

### EDUCATION

**Post Graduate in Event Management**  
Jul 2002 - Jul 2003  
Event Management Development  
Institute - Mumbai, India

**Bachelor of Commerce**  
Jun 1997 - Apr 2002  
University of Mumbai - Mumbai, India

### PROFESSIONAL PROFILE

Production & Project Manager with over 15 years of industry experience working amongst the top event and production agencies in the Middle East. Core skills lie in breaking down the entire concept, creating line wise budget elements and estimation of costs to then sourcing relevant suppliers (both local or international depending on requirements and delivering the final project on site. I have in depth understanding of PROCIM as the industry budgeting standard software and have extensive knowledge in creating Gantt Charts and XL sheets.

### WORK EXPERIENCES

#### PRODUCTION MANAGER

**Linkviva FZ LLC - Dubai, UAE**  
NOV 2018 - MAR 2020

- Managed & produced over 25 events in a short span of time from budget ranging from Aed 300,000 to Aed 50M for a single project
- Leading the production process from conceptualization to delivery for several award winning projects
- Prepared detailed project estimates for clients and ensure target GP is met
- Communicating with vendors, obtaining costs, negotiation with 3rd party suppliers, commercial closures & selecting suppliers
- Collaborated directly with our internal creative team (2D & 3D designers) to design projects based on client requirements
- Preparing detailed project gantt charts, planning & overseeing site installations with timely delivery
- Ensure all health & safety requirements are followed on site based on international standards

## EVENTS

- Pirate Show – DFC
- PSID, PMO – Emirates Towers
- DSS Activation – The Dubai Mall
- DSF – Opening Ceremony
- Market Outside the Box, Dubai
- Mother of the Nations, Abu Dhabi
- Masdar Festival, Abu Dhabi
- FI Launch, Abu Dhabi

## TRADE SHOWS

- Gitex, Dubai
- Gulf Food, Dubai
- Dubai Air Show, Dubai
- WFES, Abu Dhabi
- IDEX, Abu Dhabi
- Big 5, Dubai
- Watch & Jewellery Show, Sharjah
- Arabian Travel Market, Dubai

## FITOUT PROJECTS

- Sunrise City Group
- Dreamworks Retail Outlet
- Dragon Warrior Shrine
- Big Top Treasures
- King Julien's
- Café Leto
- Malaysian Airline

## INTERNATIONAL SHOWS

- SIAL, Shanghai, China
- MAPIC, Cannes, France
- STTIM, Riyadh, Saudi Arabia

## REFERENCES

### NOWSHIR ENGINEER

+971 50 645 3359

Director of Partnerships - LINKVIVA

### JAMES MISTRY

+971 58 215 0436

Managing Director - JAM

### DIRECTOR OF BUSINESS OPERATIONS

WoodZone Fitouts LLC - Dubai, UAE

NOV 2008 - NOV 2018

- Plan & monitor day-to-day running of business to ensure smooth progress
- Built a team of 25 full time employees consisting of joiners, electricians, painters, drivers, design & site management team
- Manage procurement processes, develop line of credit facility with suppliers, coordinate material and resources allocation for projects
- Review financial information and adjust operational budgets to promote profitability
- Setting up of in-house logistics team and acquired a fleet of vehicles comprising of delivery trucks & passenger vans

### PROJECT MANAGER

Action Impact LLC - Dubai, UAE

NOV 2006 - NOV 2008

- Development of event & exhibition quotation templates, job costing formats, profitability & project financial reports
- Establishing procurement department within the organization and later promoted as a Project Manager
- Achieved the annual project management targets set by the company for 3 consecutive years
- Delivered several large scale, award winning events, exhibitions & international projects

### PRODUCTION EXECUTIVE

Eclipse Staging Services LLC - Dubai, UAE

SEPT 2004 - OCT 2005

- Assisting Project Managers with project costings, procurement of equipment's & services, market research and onsite project support
- Key responsibility involved managing event logistics, sourcing international crew, venue bookings and handling of ancillary production elements for events

### EVENT EXECUTIVE

Wizcraft International Entertainment Pvt. Ltd - Mumbai, India

MAR 2003 - APR 2004

- Actively involved in conceptualization, execution, client servicing & production of prominent events across India
- Managed over 40 events ranging from product launches, religious festivals, conferences, fashion shows, road shows, film premiers & weddings